

# Don Avery

Chesterfield, Virginia 23832 • [don@DonAvery.com](mailto:don@DonAvery.com) • 804.920.3388  
[linkedin/DonAvery](https://www.linkedin.com/in/DonAvery) • [www.DonAvery.com](http://www.DonAvery.com)

---

## Project Manager

Result-oriented and accomplished project management professional with extensive experience in developing, deploying, and evaluating systems aimed at improving quality and efficiency. Demonstrated success directing end-to-end project lifecycle, while establishing and delivering strategic solutions to optimize operational efficiency. Excel at devising operating plan for the project as well as developing evaluation methods to assess program strengths and identify areas for improvement. Collaborative communicator, possess strong interpersonal and communication skills, focused on building relationships and synergy to drive positive change. Active US Secret Clearance. **Proven expertise in:**

- Full Project Lifecycle Administration
  - Research & Development Management
  - Continuous Process Improvement
  - Systems Development/Deployment
  - Budget Administration & Optimization
  - Project Management
  - System Implementation
  - Process Improvement
  - Team Building & Leadership
  - Quantitative Analysis
- 

## KEY CAREER ACHIEVEMENTS

- Utilized broad industry knowledge and vast experience to administer multimillion-dollar and multiyear projects of overhaul electronic radar systems.
  - Steered a staff of 10 personnel regarding technical shop operation, while ensuring operational efficiency and effectiveness.
  - Devised and executed robust standard operating procedures aimed at streamlining operations to achieve desired targets.
  - Provided maintenance and emergency repairs on client sites regularly.
  - Tested and analyzed a wide array of high-technology equipment and systems as well as identifying, researching, and replacing obsolete technologies.
- 

## PROFESSIONAL EXPERIENCE

Lockheed Martin & Leidos – Kandahar Airfield - Afghanistan

**Radar Field Engineer**, 2009 to 2014 & 2017 to present

Execute remarkable efficiency in installing, sustaining, troubleshooting, and repairing standard ground radar, airfield systems, and equipment platforms, such as air traffic control automation air traffic control radar, ground aircraft control, and warning radar systems. Streamline operations by actively resolving equipment related issues for installation, repairing, and modification, problems associated with equipment as well as performing numerous tests to restore and maintain systems. Utilize layout drawings, schematics, and pictorial diagrams to solve maintenance problems and ensure proper positioning of equipment. Analyze construction and operating characteristics of equipment aimed at determining source of malfunction. Perform intricate alignment and calibration procedures for maximum operating efficiency, while ensuring compliance with maintenance management publications and procedures. Execute safety standards for system maintenance activities and maintain proper inspection and maintenance records.

### **Key Contributions:**

- Leveraged exceptional skills and maintained more than 99% operational uptime in a combat environment in Afghanistan and Iraq.
- Played a vital role as team member for transitioning from one field radar to two permanent installation radars during Operation Enduring Freedom at the busiest single runway airport in the world.

...continued...

Rigaku Americas – Out of Home Domestic & International Travel

**X-Ray Spectrometer Specialist, 2014 to 2017**

Installed, maintained, and repaired Analytical X-ray Equipment, X-ray HV Power Supplies, X-ray Detection Devices, Automation Devices, CCD Cameras, Cryogenic Equipment, and other related devices. Modified and deployed software as per requirement for equipment applications. Delivered quality assistance to customer on phone regarding preliminary troubleshooting and diagnostics. Leveraged innate abilities and completed installations of X-ray Generators, Optics, Detection Devices, and Cryo systems as well as troubleshooting, maintenance, and repair of same. Crafted and presented weekly report to the service manager of all customer problems.

**Key Contributions:**

- Executed remarkable efficiency and completed all aspects of new equipment installations within restricted timeframe.
- Completed all installations within time and budgetary constraints.

[FLAIRD.com](http://FLAIRD.com)

**Founder, Owner, Webmaster, Project Manager, 2017 to Present**

Governed overall operations of organization to attain maximum customer satisfaction and retention. Defined long/short term strategies and tactics to ensure continuous business growth. Enabled achievement of full business potential by developing and managing budgets for marketing, operations, and technology. Chaired overall supply chains procedures to ensure continuity and maintain margins.

**Key Contributions:**

- Hired, trained, and coached personnel to achieve operational efficiency and support business growth.
- Developed brand and created attractive messages to attract and retain customers.
- Implemented proven expertise and surpassed revenue/profit goals.

**Additional Experience**

Equipment Support Engineer | Carl Zeiss Vision  
Site Supervisor & Lead Field Engineer | Lockheed Martin Information Services  
Field Engineer & Senior Technician | Northrop Grumman Technical Services  
Work Center Supervisor | United States Navy

---

**EDUCATION & CREDENTIALS**

**Master of Business Administration & Graduate Level Finance Certificate (2013)**

Colorado State University

**Bachelor of Science, Information Technology, Database Administration (2011)**

Kaplan University

**Clearance**

Department of Defense & NATO Secret Security Clearances

---

**TECHNICAL PROFECIENCIES**

Microsoft Office Suite | PMP Certification – Expected Dec 2020 | Kaggle – Data Science Course Completion – Expected May2021